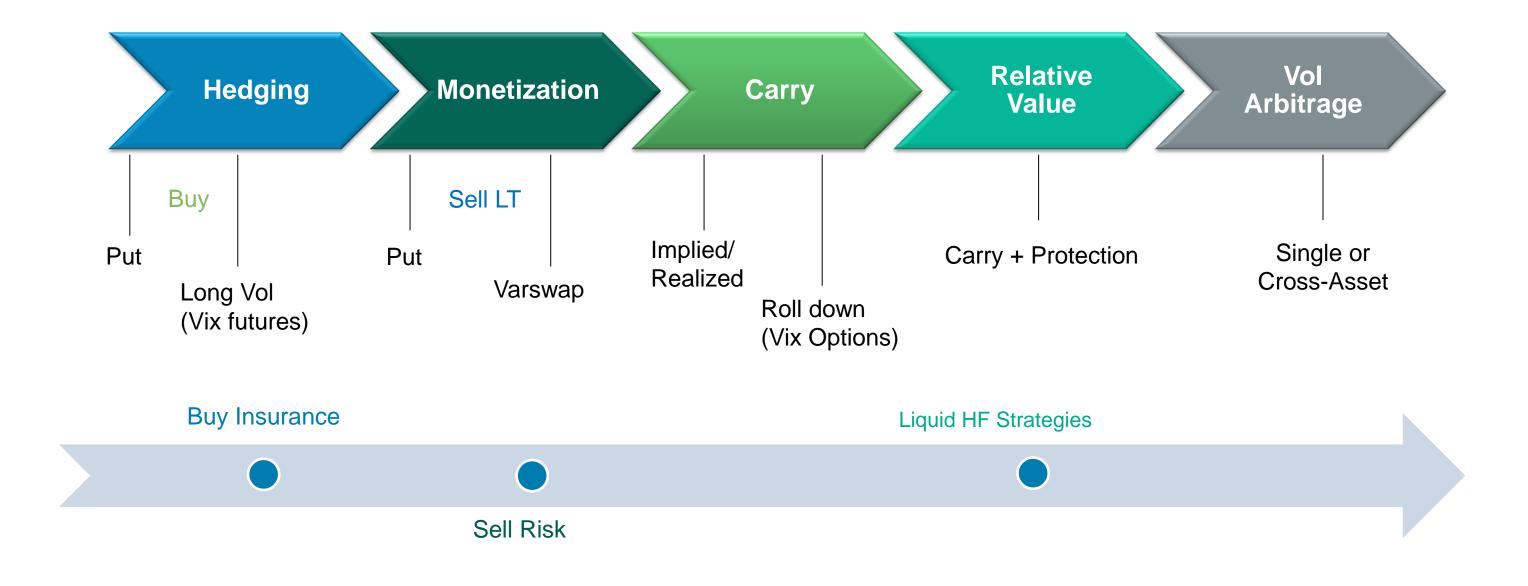


Overview of Volatility Uses by Institutions



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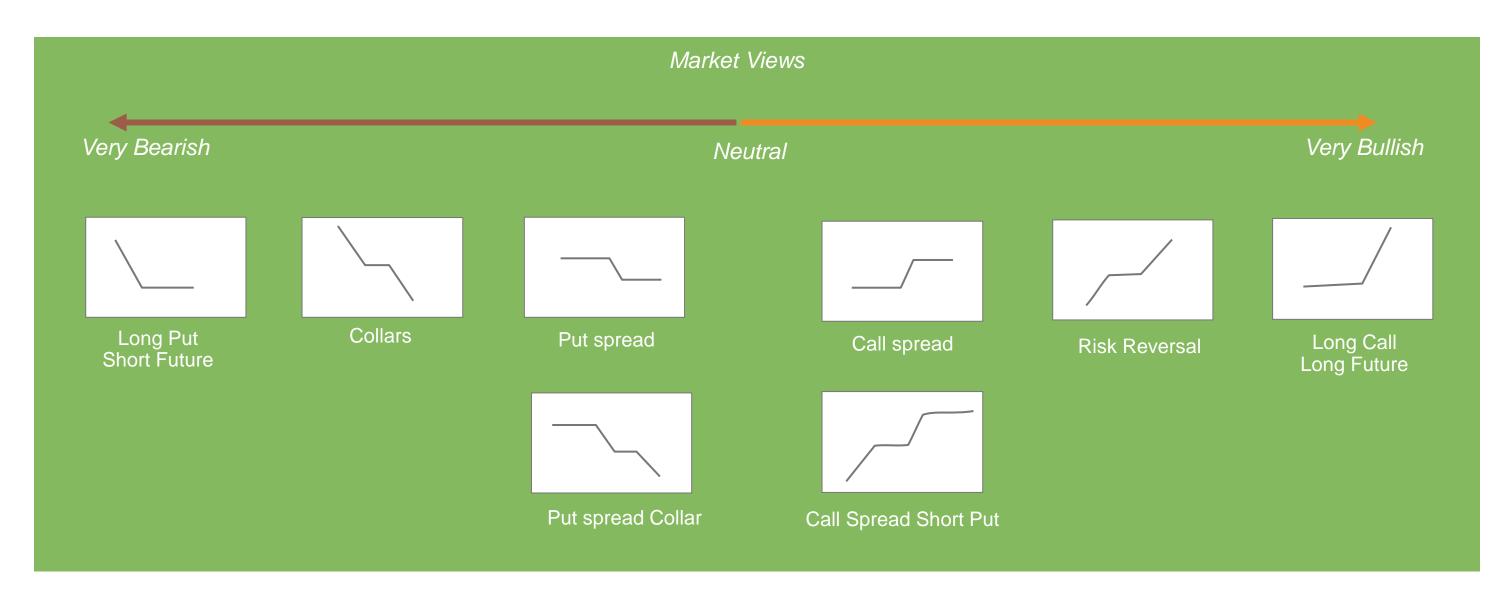


For Illustrative Purposes Only



2

Use options to manage the exposure you need to equities



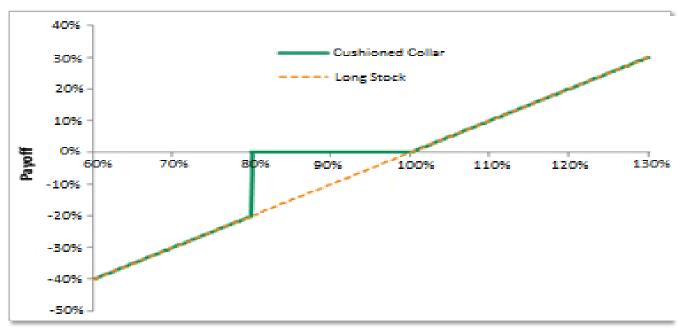
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Keep upside exposure, selling downside with a cushion

- ATM Call Option
 - Asymmetric payoff
- Costless Cushioned Collar [Short Down & In Put + Long Call]
 - Buying a cushioned collar rather than a long position is a method to transform the return profile
 - In a cushioned collar, there is a cushion within with the underlying can decline before the investor is exposed to losses
 - The ability to create that cushion is due to the skew of the underlying
- Risk: If the downside barrier is breached, the investor becomes long the underlying

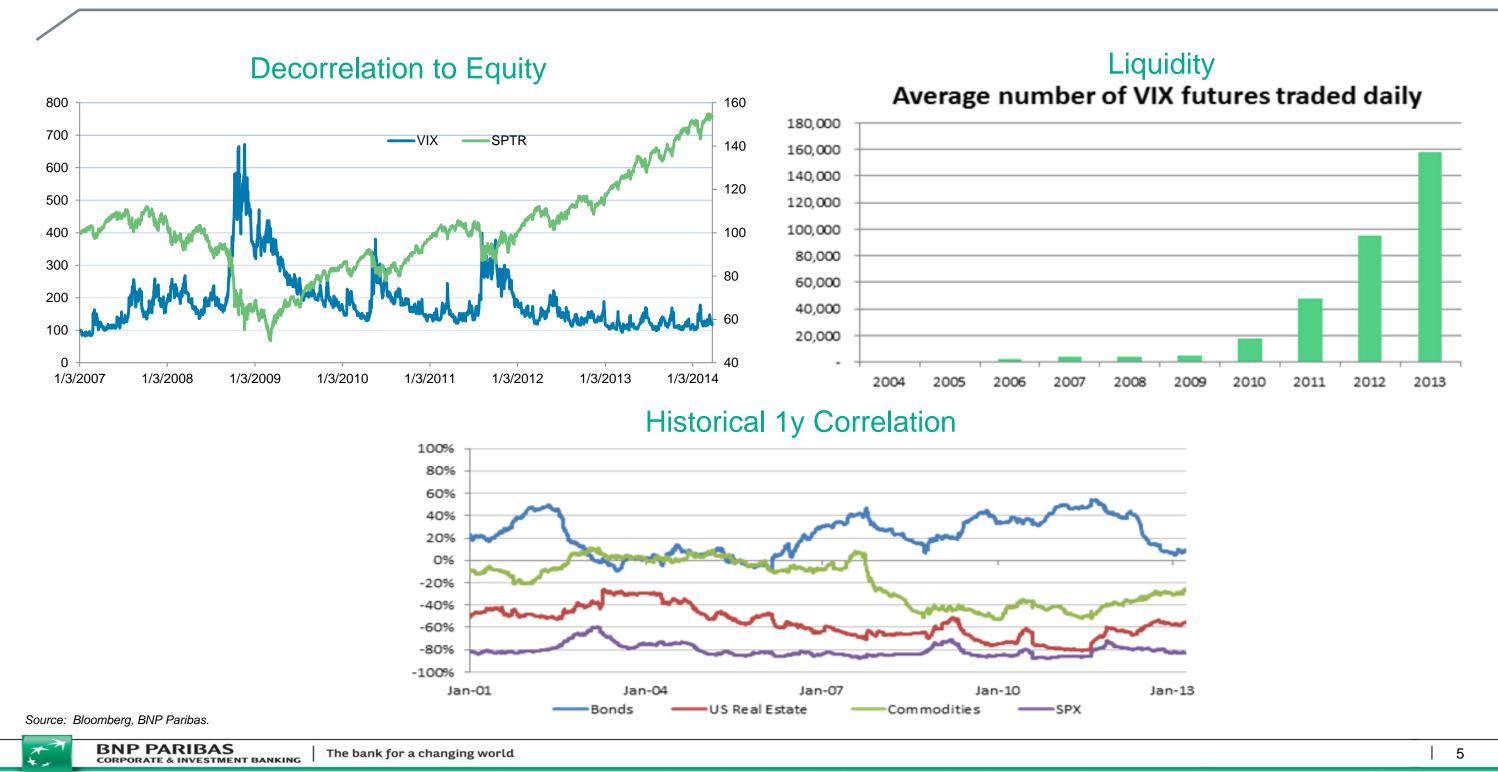
Payout at Expiry of Cushioned Collar - 80% Barrier



Source: Bloomberg, BNP Paribas

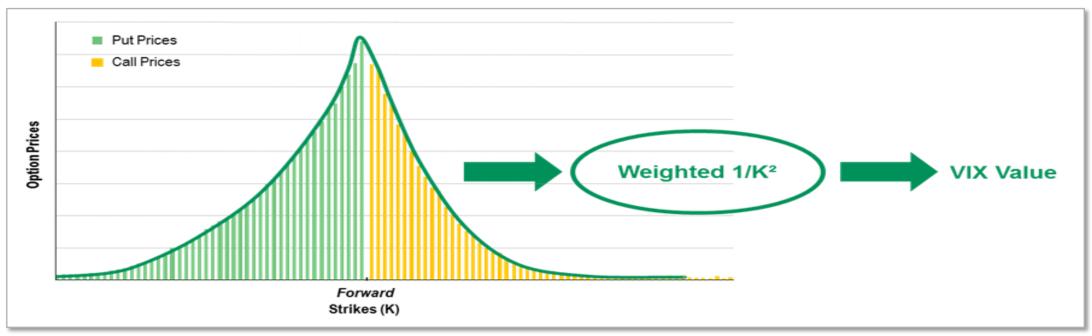
For illustrative purposes only - not indicative of actual performance

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The VIX measures the market's 30d implied vol by the S&P 500 Index listed option prices.

- Estimates Implied Volatility
 - It estimates IV by averaging the weighted prices of SPX puts and calls over a wide range of strike prices
- Not Directly Investable
 - No portfolio of assets / derivatives worth the VIX at the same time
 - An options portfolio worth the VIX at time "t" will suffer theta decay, whereas the VIX doesn't (VIX maintains a 30d IV horizon)

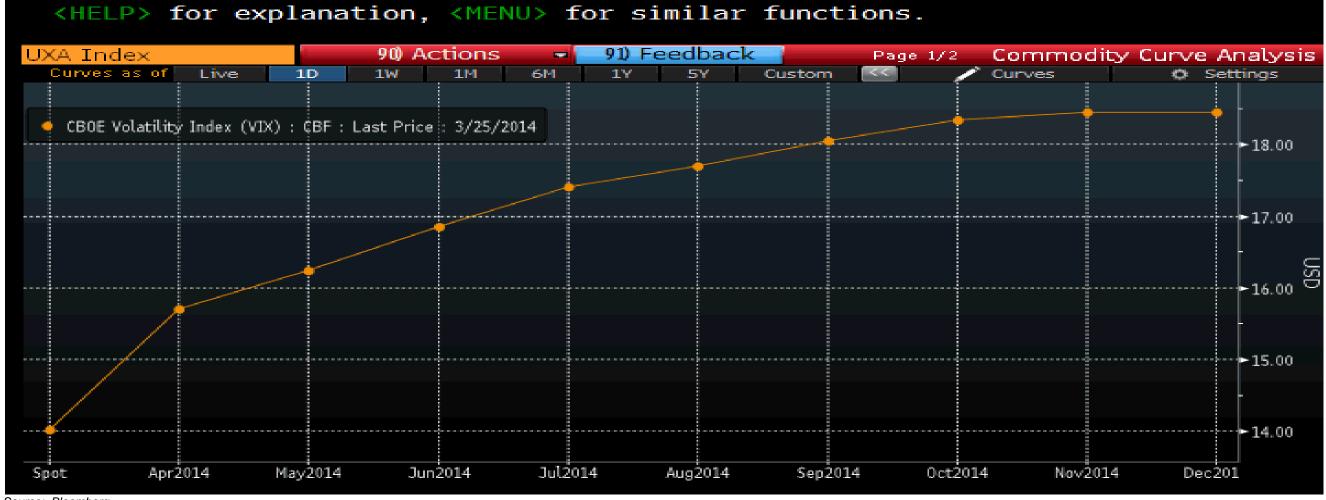


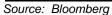
Source: BNP Paribas For illustrative purposes only



The VIX can be accessed via VIX Options or VIX Futures: One contract = \$100 vega

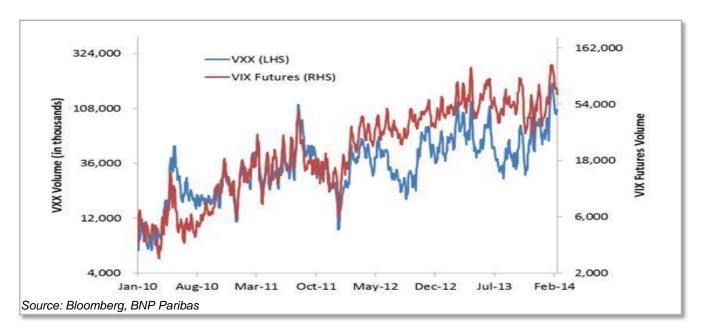
- Access the VIX via Futures
 - VIX Futures reflect today's expectation of what the VIX will be worth in the future.
- VIX Term structure



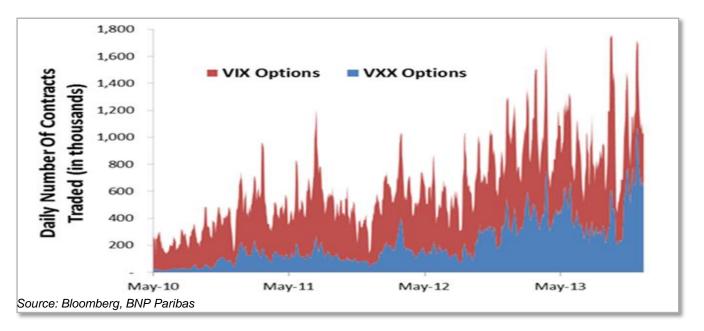




VIX Futures and VXX Daily Volume



VXX and VIX Options Volume



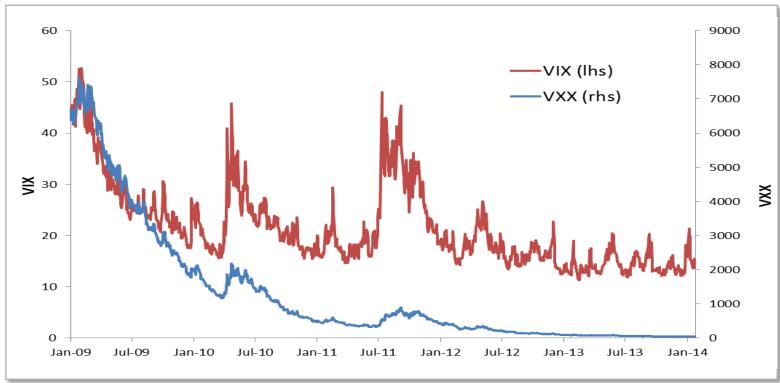
- VXX: an ETN holding a synthetic 1 month VIX future
 - Investing in VXX is essentially equivalent to holding a 30-day time-weighted blend of the first and second month VIX futures contracts (out of 7 listed VIX futures expiries)
- The most successful volatility ETN:
- The most liquid volatility ETN (current trading volume of around 23,000,000 shares per day as of January 8th 2014)
- One of the main driver of the liquidity in VIX futures.
- A very active option market



VXX is one of the most liquid instrument to trade volatility



VXX vs VIX performance



Source: Bloomberg, BNP Paribas. For illustrative purposes only – not indicative of actual performance. Past performance is not indicative of future results, which may be better or worse than previous results.

- VXX was initially marketed as a vehicle to hold a long volatility position
- Over the long term the cost of carry is the main driver of VXX performance.



Historically short VXX has been more attractive than long VXX

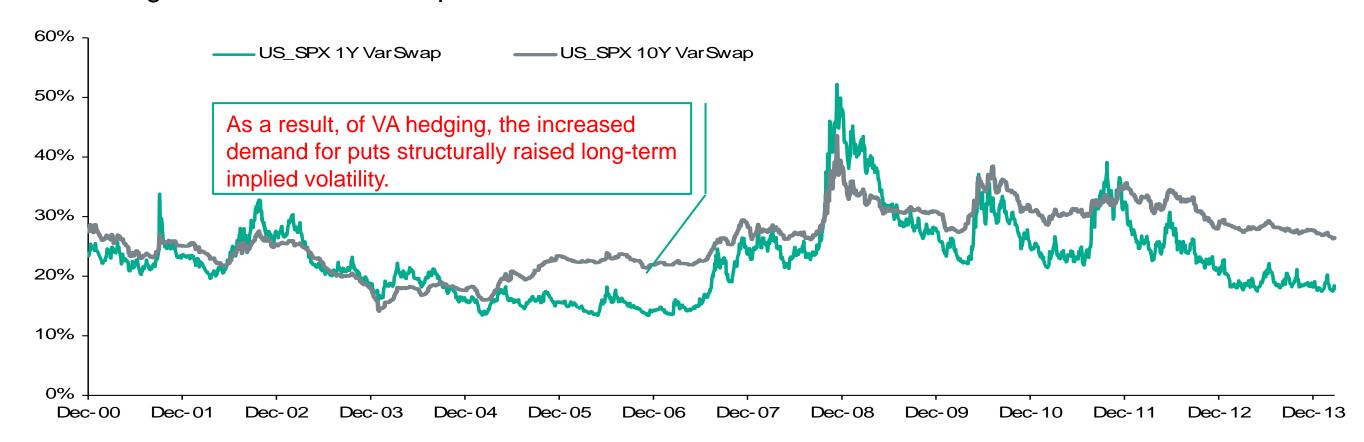


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9

- Sell Long Dated Put Options
 - Equity Replacement: Short Vol = Long Equity
 - Easier to implement than Variance Swaps (historically)
 - Long Interest Rates

Sell Long Dated Variance Swaps

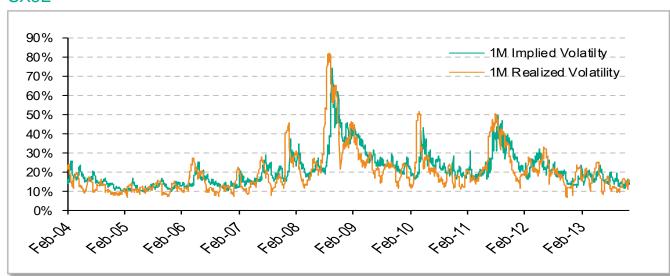


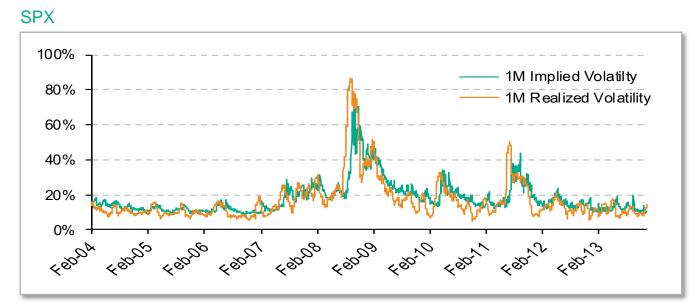
Source: BNP Paribas. For illustrative purposes only – not indicative of actual performance. Past performance is not indicative of future results, which may be better or worse than previous results.



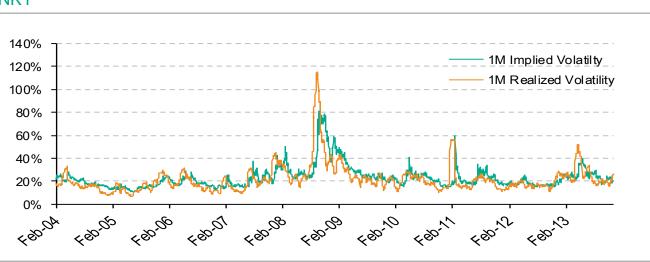
Difference	SX5E	DAX	NKY	SPX
Average	0.9	0.8	1.4	1.2
Median	1.8	1.7	2.7	2.0
Risk 20% cvar	-10.1	-9.0	-10.8	-8.6

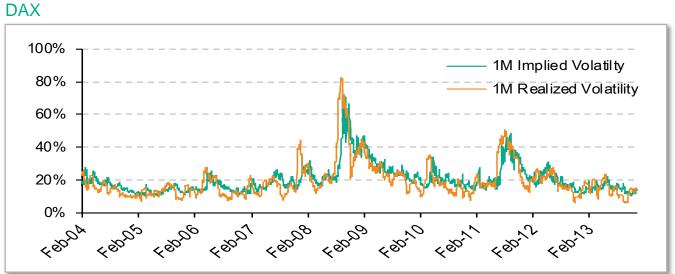
SX5E





NKY



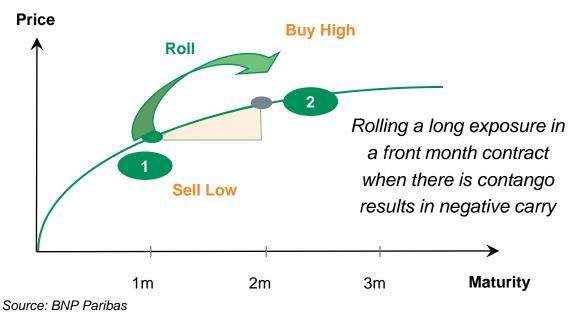


Source: Bloomberg, BNP Paribas. For illustrative purposes only – not indicative of actual performance. Past performance is not indicative of future results, which may be better or worse than previous results.

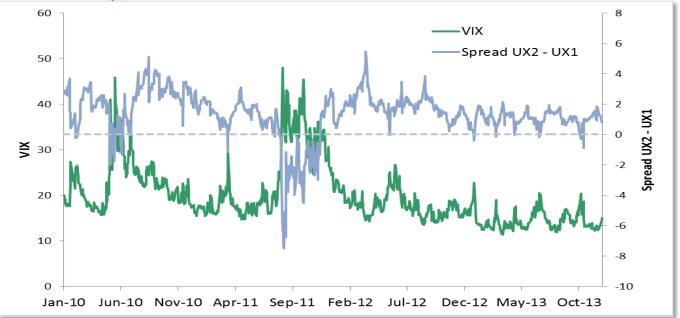


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- Investing in VXX is equivalent to holding a 30-day timeweighted blend of the first and second month VIX futures contracts.
- To maintain this average 30 day VIX future exposure VXX rolls systematically from the first to second future.
- Historically the VIX future term structure has been in contango.
- This has lead to a significant VXX decay over the last 4 years.

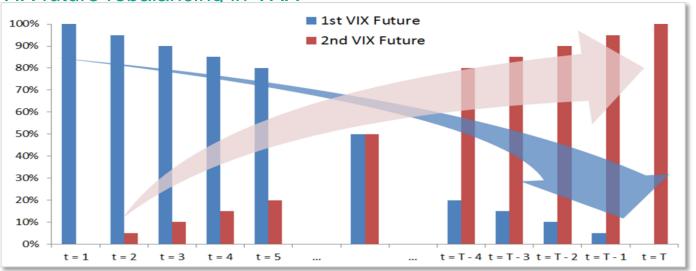






Source: Bloomberg, BNP Paribas

VIX future rebalancing in VXX



Source: BNP Paribas

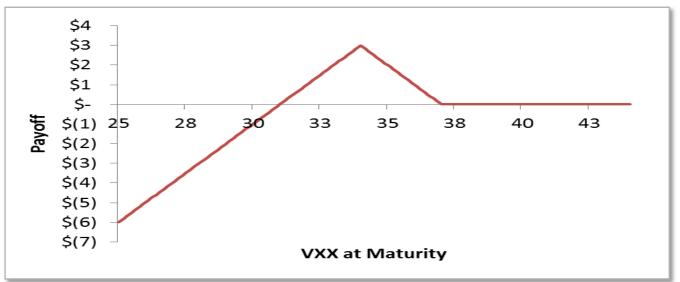


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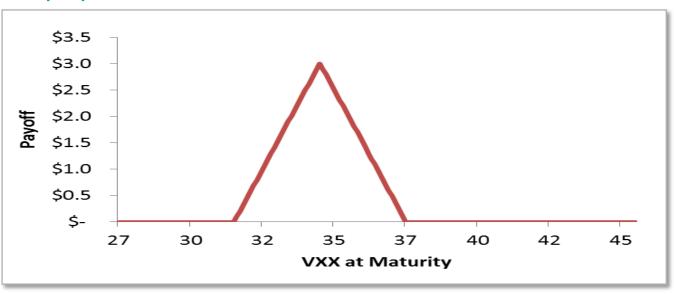
For illustrative purposes only

- Put Ratio: Close to Zero Cost Exposure to VXX Decay
 - Trade: Buy one Jun-14 37 Put and sell two Jun-14 34 Put on VXX @ \$0.29 indicatively
 - Strikes chosen so that P&L remains positive in the worst case in our simulations
 - *Risk:* the investor faces downside risk if VXX drops significantly and can lose up to \$31.
- Put Fly: Range Bound Positioning with Limited Downside Risk
 - Trade: Buy a Jun-14 31/34/37 Put Fly on VXX @ \$1.39 indicatively
 - Maximum return is 2.2x the premium
 - Risk: The investor may lose the entire premium

Put Ratio Payoff



Put Fly Payoff



Source: BNP Paribas. Prices are indicative. As of 2/21/14. Reference VXX: 43.01.



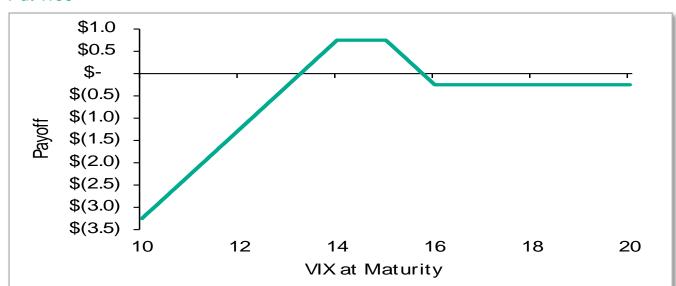
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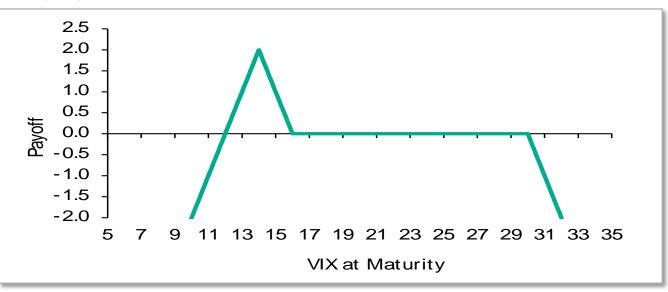
- Buy a Put Tree to play a range bound view
- Trade: Long a July 16 put (\$1.60), short a July 15 put (\$0.90), and short a July 14 put (\$0.45) for a total cost of \$0.25 (VIX ref. 14.2)
- Estimated gain of \$0.01 if the curve stays stationary ("travels through time") over 30 days
- Risk: Buyers of puts are a risk of losing their entire premium.
 Sellers of puts have unlimited risk.

- Long 1 x 2 Put Spread financed by selling a call
- *Trade:* Buy a August 16-14 1x2 Put Spread financed by selling a 30-strike call indicatively costless (VIX ref. 14.2)
- Estimated gain of \$0.12 if the curve stays stationary ("travels through time") over 30 days
- Should the VIX fall to 13, there is an estimated gain of \$0.17.
- Risk: Buyers of puts are a risk of losing their entire premium.
 Sellers of puts have unlimited risk.

Put Tree



Put Fly Payoff

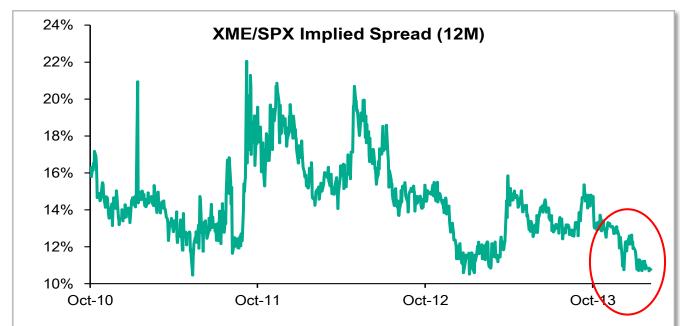


Source: BNP Paribas. Prices are indicative. As of 3/4/14. Reference VXX: 43.01.

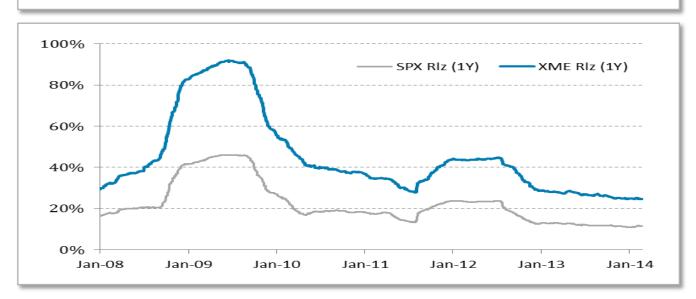


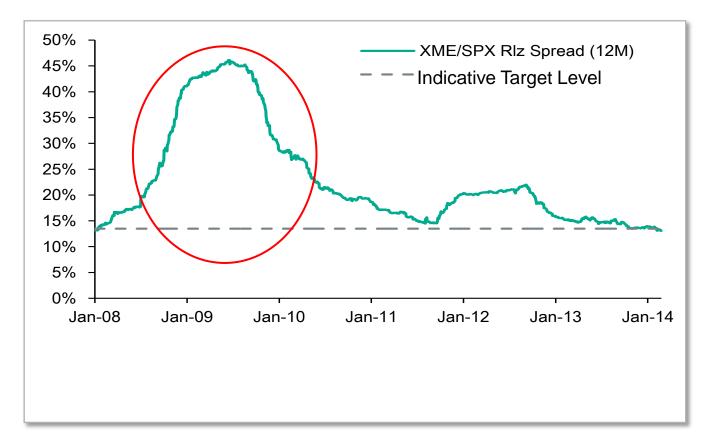
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RELATIVE VALUE: Variance Spread



Investors consider entering into a volatility spread when the implied spread is near its lowest in a period of time.



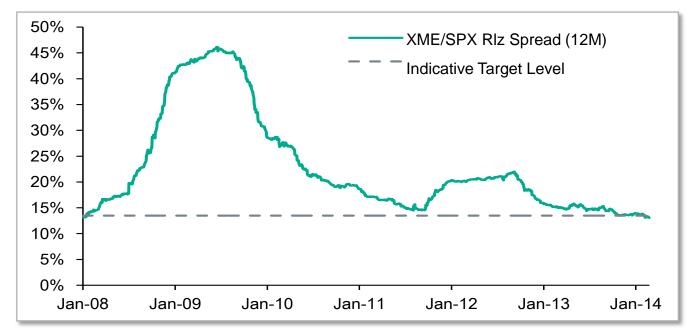


Further, when the realized spread is above the current implied spread (gray line), the trade is profitable and as can be seen, can be quite positive in periods of extreme market distress.

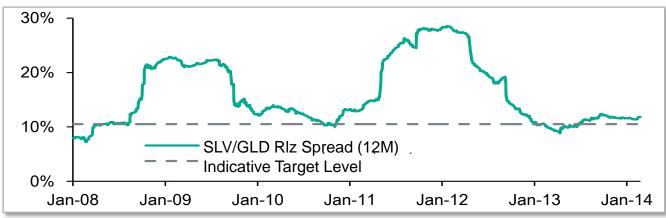
Source: Bloomberg, BNP Paribas

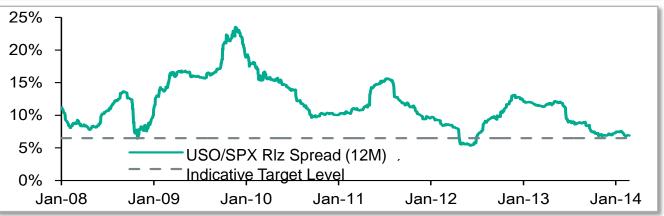
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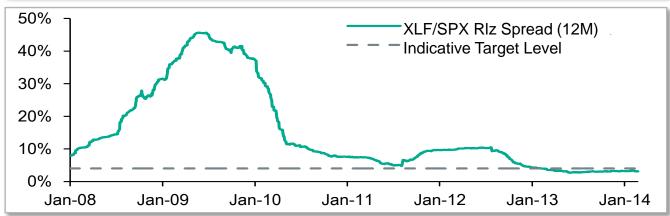
RELATIVE VALUE: Variance Spread











Source: Bloomberg, BNP Paribas

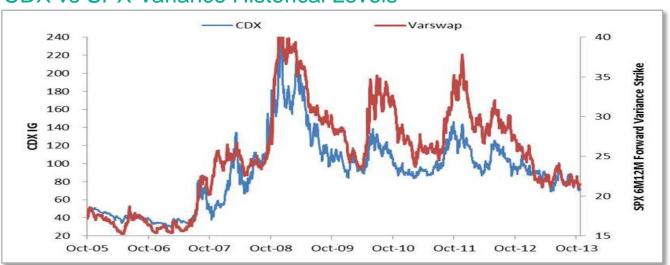
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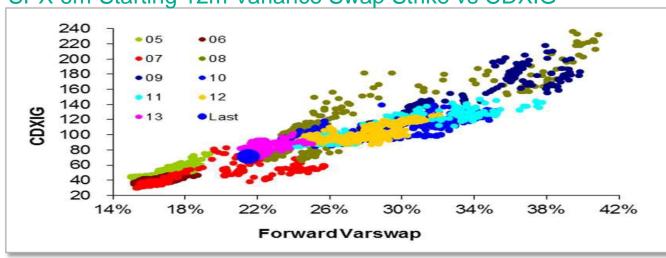
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By analyzing the spread between credit and equity volatility, we can pinpoint carry trades across asset classes as well

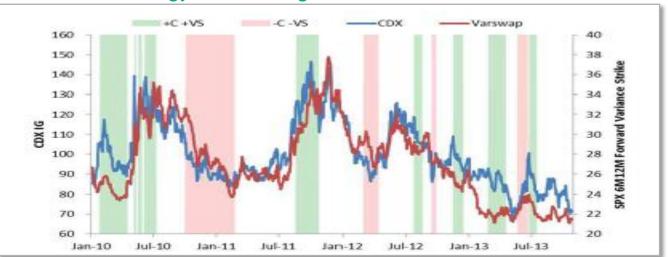
CDX vs SPX Variance Historical Levels



SPX 6m-Starting 12m Variance Swap Strike vs CDXIG



Simulated Strategy Positioning



- We exited the trade once the residual moved to 0. If a trade has been held for 3M (66 trading days) without the residual moving to 0, we exit the trade immediately
- For trade sizing, we took a \$100mm notional position in the CDX IG index against a roughly \$175k vega notional position in the variance swap. We calculated the sizes by using the betas below and assuming a duration of 4.75.
- One SD move in residual (8bps) results in a P&L change of

	Avg	Med	ZD	Max	Min
Rolling Beta Res	-0.2	- 1.2	8.8	30.1	-19.4
Constant Beta Res	-0.4	-0.6	7.7	35.6	-20.3

Sources: Bloomberg, BNP Paribas

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- No Vol 101 anymore
 - Very sophisticated and knowledgeable investors
 - Good information and liquidity
 - Multiple Behaviors
- Equity Vol
 - Not for equity managers only
 - Remains reliable reactive hedge



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